

Lorna Riley

Named “Consummate Speaker of the Year,” Lorna is a 25 year + international speaker and founder CEO of Chart Learning Solutions. She is the winner of five productivity and speaker awards, has written over 220 productivity programs in Sales, Customer Service, and Leadership, authored nine books, four Coaching Guides, 220 e-Learning courses, and assessments in Sales, Leadership, Management, and Customer Service. She is a frequent contributor to trade publications and featured in magazines and radio.



Topics Include

- Off-the-Chart Leadership Results
- Secrets of Billion-Dollar Producers
- Billions of Customers • Quest for Your Best • Soaring Sales
- The Everyday Jackpot: Stress Management for Achievers

Program Titles

- Four Stages to Achievement in Rapid Change
- Excelling in Change: How to Win at Every Turn Quest for Your Best
- Change Time Management for Results: Achieving Mastery Over Time Billions of Customers
 - Creating Loyal Customer Advocates Soaring Sales & Referral Building
- Blockbuster Sales Results The Everyday Jackpot: Creating Work/Life Balance in a Stressed World

Available for: Keynotes, Seminars, Training, Consulting, Retreats, Facilitations

Biography

Lorna Riley is a 25 year experienced professional speaker, trainer, and Founder, President, and CEO of Chart Learning Solutions. She brings a diverse background and high level of achievement to the podium with five awards to show for her success as a business owner, sales executive, sales trainer, and facilitator.

Her track record of increasing sales by 600% in her first sales position, and consistent success as the top sales producer, demonstrates her unique ability to enter into new situations, quickly determine what activities produce the greatest results, and consistently out-produce the competition.

Lorna’s wide range of experiences includes careers in education, marketing, sales, banking, graphics, and music. Her diversity provides a unique richness to her programs, while her keen eye for the bottom line provides results-driven training. Her “Big Picture” approach shows how we can have it all by increasing our contribution to others.

Lorna’s dynamic energy and broad knowledge adds depth, humor and intelligence to any presentation. Her message and “how-to’s” on the most powerful skills for creating success captivates, inspires, and moves even the “toughest” audiences to new levels of achievement.

Testimonials

“You were no ordinary keynote speaker. Was I ever impressed! You not only held their attention for the two hours, but you had group participation the likes of which I have never seen before...and a standing ovation!” – Don Safarik, National Management Assn.

“Rave reviews every time Lorna presents...flawless results.” – Ron Servine, Director of Organizational Development, U.S. Sales

“Comments we received on our evaluation forms: Lorna Riley was exceptional! She really gave me some great insight on how to re-evaluate my career path...Loved Lorna...Bring Lorna back!” – Laura Kossor, Conference Planner, AT&T

“Our managers felt that you really understood our business and that you were able to motivate them to achieve an even higher level of service in their stores. Your presentation was exactly what I was looking for...Blockbuster knowledge, humor, and corporate direction into a one-hour breath of fresh air.” – Jim McElroy, Manager, Blockbuster Video